

Interim report Nilörngruppen AB (publ) Q2, January – June 2021



Period April - June

- Order bookings increased by 73 percent to MSEK 171 (99).
- Revenue increased by 23 percent to MSEK 175 (142) (196 MSEK 2019).
- Revenue adjusted for currency effects amounted to MSEK 193, i.e. an underlying organic increase of 36 percent or a decrease of 1.5 percent compared to 2019
- Operating profit amounted to MSEK 23.1 (0.1) (20.2 MSEK 2019).
- Profit for the period amounted to MSEK 16.7 (-1.3).
- Earnings per share amounted to SEK 1.47 (-0.11).
- Cash flow from operating activities amounted to MSEK 24.8 (14.6).

Period January – June

- Order bookings increased by 16 percent to MSEK 351 (302).
- Revenue expressed in SEK increased by 17 percent to MSEK 350 (298) (374 MSEK 2019).
- Revenue adjusted for currency effects amounted to MSEK 385, i.e. an underlying organic increase of 29 percent.
- The operating profit amounted to MSEK 50.1 (9.1) (35.3 MSEK 2019).
- Profit for the period amounted to MSEK 36.3 (4.6).
- Earnings per share amounted to SEK 3.19 (0.40).
- Cash flow from operating activities amounted to MSEK 37.7 (18.9).





CEO STATEMENT

Dear shareholders,

Our positive trend from the first quarter continues where we have made up for what we lost last year, with operating profit of MSEK 23.1 for the quarter and MSEK 50 accumulated. The best first six months ever!

The positive trend continues to be attributable to higher sales, which has benefited from customers in sports and e-commerce in particular. This applies to most markets, but it has been particularly positive for our companies in England, Portugal and Hong Kong. In Portugal, we invested in increased production capacity a couple of years ago, which now benefits from an increasing number of customers moving their purchases back to Europe.

The business in Bangladesh continues to develop strongly where our own production that guarantees quality, availability and sustainability has given us a competitive advantage. At the time of writing, however, there are major difficulties in Bangladesh with a large spread of Covid-19 and partial shutdown of production. A very difficult situation for the inhabitants of Bangladesh.

It remains a challenging market climate for many of our retail customers, while e-commerce and sports have a positive development. In 2020, we received government contributions and at the same time, limiting costs through lower activity. During the spring we have also seen a sharp increase in raw material prices and freight.

Work on structural improvements in the purchasing, CSR and sales processes, among others, is progressing positively. I am convinced that the improvement measures we are implementing are strengthening for the future and that Nilorn continues the positive trend we have had over the last 10 years.

Krister Magnusson CEO



Period April – June

Order bookings

Order bookings increased by 73 percent to MSEK 171 (99) which is slightly higher than 2019, adjusted for currency effects.

Net revenue

Revenue in SEK increased by 23 percent to MSEK 175 (142). Revenue adjusted for currency effects amounted to MSEK 193, i.e. an underlying organic increase of 36 percent. Since the Group is relatively well balanced in currencies in other respects, this has a marginal effect on profit.

Gross profit

The gross margin was 47.6 (38) percent, where last year was negatively affected by write down on client-specific inventory.

Other income, costs and depreciation

Other income amounted to MSEK 1.7 (6.9) of which MSEK 5.8 was attributable to government contributions for furlough in Europe and Hong Kong last year. The external costs amounted to MSEK 15.0 (18.1) and personnel costs to MSEK 39.7 (35.3). Last year, the personnel costs was abnormally low attributable to voluntary decrease in working time and a voluntary decrease of the salary with 15% during three months, made by the managing directors and sales directors. The conversion of external and personnel costs to SEK had a positive impact on the comparative figures. Depreciation decreased to MSEK 6.3 (6.7) MSEK.

Operating profit

The operating profit amounted to MSEK 23.1 (0.1), which makes for an operating margin of 13.2 (0.1) percent.

Operations in India and Bangladesh have been partly limited attributable to Covid-19, but this has not had a major impact on earnings. More and more production is moving back to Europe, which we are now seeing a positive effect of in the Portugal factory, where we invested in additional production capacity at the end of 2019.

Net finance items, taxes and profit for the period Net finance items amounted to MSEK -0.8 (-0.6). Taxes

amounted to MSEK -5.6 (-0.8). The relatively high tax in the quarter is above all due to relatively high tax rate in Bangladesh. The period's result amounted to MSEK 16.7 (-1.3) and earnings per share amounted to SEK -1.47 (-0.11).

Cash flow, capital expenditures, financing and liquidity Cash flow from operating activities amounted to MSEK 24.8 (14.6).

Cash flow from investment activities amounted to MSEK –1.4 (–2.3) which is mainly attributable to investment in a new ERP system.

Period January - June

Order bookings

Order bookings increased by 16 percent to MSEK 351 (302) which is slightly higher than 2019, adjusted for currency effects.

Net revenue and profit

Net revenue in SEK increased by 17 percent to MSEK 350 (298) (MSEK 374 in 2019). Net revenue adjusted for currency effects amounted to MSEK 385 (298), equivalent to underlying organic increase of 29 percent. The gross margin was 47.0 (42.6) percent.

The Swedish krona has strengthened against most currencies, which negatively affects consolidated sales. However, the Group's income is met by costs in each respective foreign currency, which minimizes the effect on earnings.

Other income amounted to MSEK 5.3 (8.4) of which MSEK 5.8 last year was attributable to government contributions for furlough in Europe and Hong Kong. External costs decreased to MSEK 27.4 (33.0). Personnel costs increased to MSEK 78.1 (77.9).

Depreciation, amortisation and impairment charges increased to MSEK 12.4 (13.4).

Operating profit amounted to MSEK 50.1 (9.1), for an operating margin of 14.3 (3.0) percent.

Taxes paid amounted to MSEK -12.2 (-3.0) MSEK. The higher tax rate is due to relatively higher revenue in high–tax countries. Profit after taxes amounted to MSEK 36.3 (4.6).

Segments

As shown in the segment accounting in Note 2 all segments have won in both revenue and profit.

Equity

Consolidated equity amounts to MSEK 224.7 (191.3), for an increase since the beginning of the year by MSEK 14.9. The increase is attributable to profit for the period of MSEK 36.3, pay out of dividend of MSEK 22.8 and translation differences of MSEK 1.4.

Cash flow, capital expenditures, financing and liquidity Cash flow from operating activities amounted to MSEK 37.7 (18.9).

Cash flow from investment activities amounted to MSEK –5.7 (-8.7).

Net debt at the end of the period amounted to MSEK 3.1 of which the transition to the new leasing standard, IFRS 16, has increased liabilities by MSEK 39.5. Comparable figures not including rebooking according to IFRS 16 is net cash (net liability) MSEK 36.4 (-24.7). The change in net liability relative to the year before is primarily attributable to the payment of dividend of MSEK 22.8,



Personnel

The average number of employees in the Group was 531 (503), of whom 211 (221) were women. Of the total number of employees 284 persons or 54 percent are active in production and warehouses.

Transactions with closely related parties

There were no transactions between the Nilörn Group and closely related parties affecting the Group's profit and financial position during the period, except for dividends to the Parent Company's shareholders during the period. The Parent Company's transactions with subsidiaries refer to design, product development, IT and other services.

Parent Company

The Parent Company's operations largely consist of handling group–wide functions, such as branding and design, product development, finances, administration, information and IT. The average number of employees was 21 (22).

Net revenue for the period amounted to MSEK 9.7 (9.2). The operating result was MSEK –2.6 (-1.8) and profit after taxes was MSEK 10.7 (52.1), mainly attributable to dividend from group companies.

Risks and uncertainty factors

Given its international operations, Nilörngruppen is always subject to a variety of financial risks. The significant risks and uncertainty factors facing Nilörngruppen are currency risks, political risks in individual countries, credit risks and IT security as described in Nilörngruppen's 2020 Annual Report, Note 2. Please see below for the financial risks related to Covid-19.

COVID-19 and its effects

There is continued uncertainty in the outside world, which has the consequence that there is uncertainty both in the ability to obtain deliveries and in obtaining outlets for the company's products. Covid-19 has also accelerated the development of ecommerce and we have several customers in sports and leisure in particular who have benefited and where Nilorn added value.

Review

This report has not been subject to review by the Company's auditors.

Calendar

- 22 October 2021 Interim Report Q3
- 11 February 2022 Year–end Report
- 21 April 2022 Interim Report Q1
- 3 May 2022 Annual General Meeting at 16.00 in Borås

This information is information that Nilörngruppen is under obligation to publish in accordance with the EU Market Abuse Regulation. The information herein was provided by the contact person named below for publication at 8:00 a.m., 16 July 2021.

The Board of Directors and the CEO hereby affirms that this interim report provides a fair overview of the operations of the Company's and the Group's operations, financial position and results, and describes significant risks and factors of uncertainty facing the Company and the companies in the Group.

BORÅS, 16 July 2021 NILÖRNGRUPPEN AB (PUBL)

Petter Stillström Chairman Vilhelm Schottenius Director Blenda Lagerkvist Director Johan Larsson Director Henrik Lange Director

Krister Magnusson / CEO

FOR FURTHER INFORMATION CONTACT:

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Summary financial reports

| | 3 months | | 6 mo | nths |
|---|----------|---------|----------|----------|
| | April - | June | January | - June |
| Amounts in SEK thousand | 2021 | 2020 | 2021 | 2020 |
| Net revenue | 175,157 | 142,321 | 350,405 | 297,793 |
| Raw materials, supplies and goods for resale | -91,778 | -88,167 | -185,640 | -170,950 |
| Gross profit | 83,379 | 54,154 | 164,765 | 126,843 |
| Other operating revenue | 1,748 | 6,888 | 5,280 | 8,438 |
| Other external costs | -14,977 | -18,061 | -27,392 | -32,996 |
| Personnel costs | -39,675 | -35,275 | -78,124 | -77,871 |
| Depreciation, amortisation and impairment charg | -6,257 | -6,740 | -12,457 | -13,448 |
| Other operating costs | -1,127 | -881 | -1,942 | -1,896 |
| Operating profit | 23,091 | 86 | 50,130 | 9,070 |
| Net finance items | -829 | -565 | -1,575 | -1,451 |
| Profit before taxes | 22,262 | -479 | 48,555 | 7,619 |
| Taxes | -5,556 | -798 | -12,229 | -3,048 |
| Net profit for the period | 16,706 | -1,277 | 36,326 | 4,571 |
| | | | | |
| Average number of shares outstanding (thousand | 11,402 | 11,402 | 11,402 | 11,402 |
| Average number of shares outstanding after dilu | 11,402 | 11,402 | 11,402 | 11,402 |
| Earnings per share, SEK | 1.47 | -0.11 | 3.19 | 0.40 |
| Earnings per share, SEK after dilution | 1.47 | -0.11 | 3.19 | 0.40 |

Consolidated Statement of Comprehensive Result

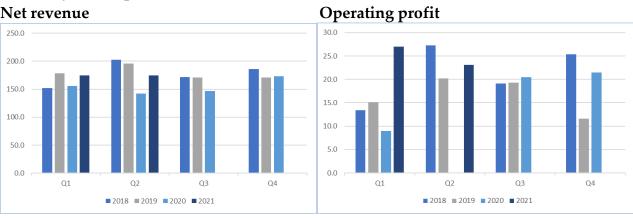
| Amounts in SEK thousand | April - | June | January | 7 - June |
|--|--------------------|--------------|---------|----------|
| | 2021 | 2020 | 2021 | 2020 |
| Net profit for the period | 16,706 | -1,276 | 36,326 | 4,571 |
| Other comprehensive result that may be reposte | d to net profit fo | r the period | | |
| Translation differences | -3,134 | -6,351 | 1,400 | 22 |
| Total profit for the period | 13,572 | -7,627 | 37,726 | 4,593 |
| | | | | |
| Total profit for the period attributable to: | | | | |
| The Parent Company's equity holders | 13,572 | -7,627 | 37,726 | 4,593 |

Quarterly Income Statements

| Amount in MSEK) | 2021 | | 2020 | | | | 2019 | | | | 2018 | | | |
|--|-------|-------|-------|-------|-------|-------|--------|--------|-------|-------|-------|--------|-------|--------|
| | Q1 | Q2 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Netrevenue | 175.2 | 175.2 | 155.5 | 142.3 | 147.0 | 173.4 | 178.1 | 195.8 | 170.8 | 170.6 | 152.0 | 202.6 | 171.7 | 185.7 |
| Raw materials, supplies and goods for resale | -93.9 | -91.8 | -82.8 | -88.2 | -78.2 | -97.0 | -103.9 | -114.0 | -94.4 | -95.3 | -84.8 | -113.4 | -94.0 | -103.8 |
| Gross profit | 81.4 | 83.4 | 72.7 | 54.1 | 68.8 | 76.4 | 74.2 | 81.8 | 76.4 | 75.3 | 67.2 | 89.2 | 77.7 | 81.9 |
| Gross margin | 46.4% | 47.6% | 46.8% | 38.0% | 46.8% | 44.1% | 41.7% | 41.8% | 44.7% | 44.1% | 44.2% | 44.0% | 45.3% | 44.1% |
| Other income | 3.5 | 1.7 | 1.5 | 6.9 | 5.3 | 5.4 | 2.5 | 0.7 | 1.2 | 0.7 | 1.7 | 1.4 | 2.0 | 4.2 |
| Operating costs | -51.7 | -55.8 | -58.5 | -54.2 | -47.0 | -54.8 | -55.8 | -56.5 | -51.8 | -58.0 | -54.3 | -61.3 | -58.5 | -58.2 |
| Depreciation, amortisation and impairment charges | -6.2 | -6.3 | -6.7 | -6.7 | -6.6 | -5.8 | -5.8 | -5.8 | -6.5 | -6.4 | -1.2 | -2.0 | -2.1 | -2.5 |
| Operating profit | 27.0 | 23.1 | 9.0 | 0.1 | 20.5 | 21.2 | 15.1 | 20.2 | 19.3 | 11.6 | 13.4 | 27.3 | 19.1 | 25.4 |
| Operating margin | 15.4% | 13.2% | 5.8% | 0.1% | 13.9% | 12.2% | 8.5% | 10.3% | 11.3% | 6.8% | 8.8% | 13.5% | 11.1% | 13.7% |
| Operating profit per share | 2.4 | 2.0 | 0.8 | 0.0 | 1.8 | 1.9 | 1.3 | 1.8 | 1.7 | 1.0 | 1.2 | 2.4 | 1.7 | 2.2 |



Quarterly development of: Net revenue



| | 1 January- | - 30 June | 1 January – 31 December | | | | |
|--|------------|------------|-------------------------|------------|------------|------------|------------|
| KEY FINANCIAL INDICATORS | 2021 | 2020 | 2020 | 2019 | 2018 | 2017 | 2016 |
| Revenue growth, % | 18 | -20 | -14 | 1 | 7 | 12 | 16 |
| Organtic growth %, (local currencies) | 29 | -21 | -9 | 4 | 8 | 13 | 18 |
| Operating margin, % | 14.3 | 3.0 | 8.2 | 9.3 | 12.0 | 12.1 | 12.3 |
| Profit margin, % | 13.9 | 2.6 | 7.6 | 8.8 | 11.8 | 12.1 | 12.1 |
| Average equity | 217.3 | 189.0 | 198.3 | 183.7 | 167.3 | 145.9 | 125.6 |
| Return on equity, % | 16.7 | 2.4 | 16.9 | 25.7 | 42.3 | 44.6 | 44.8 |
| Equity ratio, % | 49.2 | 45.8 | 51.3 | 45.3 | 53.0 | 49.2 | 50.8 |
| Interest-bearing net cash (liabilities –), MSEK* | -3.1 | -75.4 | -13.2 | -89.6 | -2.5 | 9.2 | 9.7 |
| Earnings per share, SEK | 3.19 | 0.40 | 2.94 | 4.14 | 6.20 | 5.70 | 4.93 |
| Equity per share, SEK | 19.71 | 16.78 | 18.40 | 16.37 | 15.85 | 13.50 | 12.08 |
| Dividend per share, SEK | 2.00 | 0.00 | 0.00 | 4.00 | 4.00 | 3.60 | 3.00 |
| Average number of shares outstanding | 11 401 988 | 11 401 988 | 11 401 988 | 11 401 988 | 11 401 988 | 11 401 988 | 11 401 988 |
| Number of shares outstanding at end of period | 11 401 988 | 11 401 988 | 11 401 988 | 11 401 988 | 11 401 988 | 11 401 988 | 11 401 988 |
| Average number of employees | 531 | 503 | 520 | 502 | 482 | 446 | 358 |

 \ast Interest-bearing net cash (liabilities –), has been effected by 40 MSEK by the introduction of IFRS 16



Consolidated Balance Sheet

| Amounts in SEK thousand | 2021-06 | 2020-06 | 2020-12 | 2019-12 |
|--|---------|---------|---------|---------|
| Assets | | | | |
| Intangible non-current assets | 24,296 | 23,356 | 23,486 | 21,251 |
| Other non-current assets | 136,832 | 152,340 | 132,597 | 159,877 |
| Inventories | 114,698 | 116,881 | 106,648 | 119,007 |
| Trade receiveables | 79,090 | 72,479 | 72,012 | 59,382 |
| Other current assets | 23,910 | 17,328 | 21,324 | 20,571 |
| Cash and cash equivalents | 78,205 | 35,171 | 66,276 | 32,292 |
| Total assets | 457,031 | 417,555 | 422,343 | 412,380 |
| | | | | |
| Equity and liabilities | | | | |
| Equity | 224,730 | 191,293 | 209,809 | 186,700 |
| Long-term interest-bearing liabilites | 52,694 | 39,931 | 51,274 | 47,834 |
| Long-term non-interest-bearing liabilities | 4,989 | 3,013 | 4,601 | 3,502 |
| Current interest-bearing liabilities | 28,636 | 70,662 | 28,179 | 74,084 |
| Current non-interest-bearing liabilities | 145,982 | 112,656 | 128,480 | 100,260 |
| Total equity and liabilities | 457,031 | 417,555 | 422,343 | 412,380 |

Changes in Consolidated Equity

| 2021 | | Other | | Retained earnings | | |
|---|---------|-------------|----------|----------------------|---------|---------|
| Amounts in SEK thousand | Share | contributed | | including net profit | | Total |
| | capital | capital | Reserves | for the period | Total | equity |
| OPENING EQUITY 2021-01-01 | 2,850 | 43,231 | 156 | 163,572 | 209,809 | 209,809 |
| Net profit for the period | | | | 36,326 | 36,326 | 36,326 |
| Other total profit | | | | | | |
| Translation differences during the period | | | 1400 | | 1400 | 1400 |
| Transactions with shareholders | | | | | | |
| Dividend | | | | -22,806 | -22,806 | -22,806 |
| CLOSING EQUITY 2021-06-30 | 2,850 | 43,231 | 1556 | 177,092 | 224,729 | 224,729 |
| 2020 | | | | | | |
| Amounts in SEK thousand | | | | | | |
| OPENING EQUITY 2020-01-01 | 2,850 | 43,231 | ,156 | 140,463 | 186,700 | 186,700 |
| Net profit for the period | | | | 4,571 | 4,571 | 4,571 |
| Other total profit | | | | | | |
| Translation differences during the period | | | ,22 | | ,22 | ,22 |
| Transactions with shareholders | | | | | | |
| Dividend | | | | ,0 | ,0 | ,0 |
| CLOSING EQUITY 2020-06-30 | 2,850 | 43,231 | 178 | 145,034 | 191,293 | 191,293 |

| Consolidated Cash Flow Statement | April-J | une | January-June | | |
|---|---------|---------|--------------|---------|--|
| Amounts in SEK thousand | 2021 | 2020 | 2021 | 2020 | |
| Operating activities | | | | | |
| Operating profit | 23,091 | 94 | 50,130 | 9,070 | |
| Adjustment for items not included in cash flow | | | | | |
| Depreciation, amortisation and impairment charges | 6,257 | 6,739 | 12,457 | 13,448 | |
| Other non cash generated items | -4,385 | -4,252 | -8,553 | -8,543 | |
| | 24,963 | 2,581 | 54,034 | 13,975 | |
| Interest income | 104 | 303 | 276 | 513 | |
| Interest expense | -240 | -337 | -467 | -882 | |
| Paid taxes | -4,330 | -381 | -5,490 | -2,417 | |
| Cash flow from operating activities before changes in working | | | | | |
| capital | 20,497 | 2,166 | 48,353 | 11,189 | |
| Cash flow from changes in working capital | | | | | |
| Inventories | -2,764 | 9,435 | -6,452 | -86 | |
| Trade receivables | 20,929 | 4,954 | 2,005 | -14,220 | |
| Other short-term receivables | -4,809 | 11,466 | -2,586 | 3,243 | |
| Trade payables | -549 | -13,656 | 48 | -8,816 | |
| Other liabilities | -8,507 | 208 | -3,683 | 27,572 | |
| Cash flow from operating activities | 24,797 | 14,573 | 37,685 | 18,882 | |
| Investment activities | | | | | |
| Acquisition of intangible non-current assets | -1,623 | -2,365 | -2,102 | -3,150 | |
| Acquisition of tangible non-current assets | 42 | -213 | -3,404 | -5,568 | |
| Acquisition of financial non-current assets | 0 | -131 | 0 | 32 | |
| Change in long-term receivable | 137 | 425 | -182 | -33 | |
| Cash flow from investment activities | -1,444 | -2,284 | -5,688 | -8,719 | |
| Financing activities | | | | | |
| Repayment/raising loans | -3,313 | -20,465 | 655 | -6,430 | |
| Paid dividend | -22,806 | 0 | -22,806 | 0 | |
| Cash flow from financing activities | -26,119 | -20,465 | -22,151 | -6,430 | |
| Cash flow for the year | -2,766 | -8,176 | 9,846 | 3,733 | |
| Cash and cash equivalents at beginning of period | 80,586 | 46,111 | 66,276 | 32,292 | |
| Translation difference in cash and cash equivalents | 385 | -2,764 | 2,083 | -854 | |
| Cash and cash equivalents at end of period | 78,205 | 35,171 | 78,205 | 35,171 | |

| Parent Company Income Statement | 3 months | | 6 months | |
|---|----------|--------|----------|----------|
| Amounts in SEK thousand | April | - June | January | 7 - June |
| | 2021 | 2020 | 2021 | 2020 |
| Netrevenue | 4 916 | 4 556 | 9 701 | 9 224 |
| Other operating income | 1 731 | 2 490 | 3 513 | 4 620 |
| Total revenue | 6 647 | 7 046 | 13 214 | 13 844 |
| Other external costs | -2 025 | -1 835 | -4 133 | -4 276 |
| Personnel costs | -6 117 | -3 003 | -10 392 | -10 291 |
| Depreciation, amortisation and impairment charges | -621 | -573 | -1 239 | -1 107 |
| Operating profit | -2 116 | 1 635 | -2 550 | -1 830 |
| Net finance items | 13 404 | 536 | 13 296 | 53 952 |
| Profit after finance items | 11 288 | 2 171 | 10 746 | 52 122 |
| Taxes | -24 | -6 | -29 | -32 |
| Net profit for the period | 11 264 | 2 165 | 10 717 | 52 090 |

Since there are no comprehensive profit items, comprehensive income coincides with the period's results.

Parent Company Balance Sheet

| Amounts in SEK thousand | 2021-06 | 2020-06 | 2020-12 | 2019-12 |
|-------------------------------|---------|---------|---------|---------|
| Assets | | | | |
| Intangible non-current assets | 22 103 | 20 039 | 21 132 | 17 958 |
| Tangible non-current assets | 755 | 962 | 797 | 1208 |
| Financial non-current assets | 117 286 | 126 905 | 117 233 | 126 876 |
| Short-term receivables | 91 710 | 111 449 | 115 170 | 48 807 |
| Cash and cash equivalents | 0 | 2 590 | - | - |
| Total assets | 231 854 | 261 945 | 254 331 | 194 849 |
| | | | | |
| Equity and liabilities | | | | |
| Equity | 172 298 | 198 159 | 184 386 | 146 068 |
| Untaxed reserves | 9 936 | 7 786 | 9 936 | 7 786 |
| Current liabilities | 49 620 | 56 000 | 60 010 | 40 995 |
| Total equity and liabilities | 231 854 | 261 945 | 254 331 | 194 849 |

Notes

1. Accounting policies

As was the case with the Annual Accounts for 2020, the Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by EU, recommendation No 1 (RFR 1) of the Swedish Financial Reporting Board. As was the case with the Annual Accounts for 2020, the Parent Company prepares its financial statements in accordance with the Annual Accounts Act and recommendation No 2 (RFR 2) of the Swedish Financial Reporting Board. The Year-end Report is prepared in accordance with IAS 34 and the Swedish Annual Accounts Act. The Year-end Report is prepared in accordance with IAS 34.16 are found in the financial reports and its notes as well as in the other parts of the interim report.

From 1 January 2019 Nilörngruppen applies IFRS 16 Leases. The Group has applied the simplified transition method and has thus not recalculated comparative data. The simplification rule, that the right-of-use asset shall be equivalent to the lease liability, has been applied in the transition. No transition effect is therefore reported in equity. A complete description of the accounting policies for leases will be found in the 2020 Annual Report. Also refer to Note 3 for the effect of IFRS 16 on the quarter.

The Parent Company has chosen to apply the simplification rules in RFR 2, which means that all leases will continue to be reported as operating leases.

New accounting policies for 2021

No new accounting policies with significant impact on Nilörn have entered into force in 2021.



2. Information by geographic area

| | Nordic | Other | | Intra | |
|---------------------------------------|--------|---------|---------|---------|---------|
| Period January - June 2021 | region | Europe | Asia | Group | Total |
| Revenue | | | | | |
| External revenue | 28,207 | 109,926 | 212,272 | - | 350,405 |
| Total revenue | 28,207 | 109,926 | 212,272 | 0 | 350,405 |
| Profit | | | | | |
| Operating profit | 7,464 | 16,502 | 28,317 | -2,153 | 50,130 |
| Interest income | | | | 276 | 276 |
| Interest expense | | | | -1,851 | -1,851 |
| Taxes on the on the period's profit | | | | -12,229 | -12,229 |
| Net profit for the period | 7,464 | 16,502 | 28,317 | -15,957 | 36,327 |
| Period January - June 2020 Revenue | | | | | |
| External revenue | 26,521 | 95,354 | 175,918 | | 297,793 |
| Total revenue | 26,521 | 95,354 | 175,918 | 0 | 297,793 |
| Profit | | | | | |
| Operating profit | 715 | 1,799 | 9,585 | -3,029 | 9,070 |
| Interest income | | | | 513 | 513 |
| Interest expense | | | | -1,964 | -1,964 |
| Taxes on the profit for the year | | | | -3,048 | -3,048 |
| Net profit for the year | 715 | 1,799 | 9,585 | -7,528 | 4,571 |



3. IFRS 16 Leases

| Report of financial position | 30/Jun/21 | Of which effect of IFRS 16 | 30 June 2021 not incl. effect of IFRS 16 |
|---|-----------|-------------------------------|---|
| Other non-current assets | 136,832 | 39,767 | 97,065 |
| Other current assets | 23,910 | -1,072 | 24,982 |
| | | | |
| Equity (profit for the year) | 224,730 | -824 | 225,554 |
| Long-term interest-bearing liabilities | 52,694 | 25,442 | 27,252 |
| Short-term interest-bearing liabilities | 28,636 | 14,077 | 14,559 |
| Total effect on equity | | 38,695 | |

| Report of effects on profit | Jan-Jun 2021 | Of which effect of IFRS 16 | Jan-June 2021 not incl. effect of IFRS 16 |
|---|--------------|-------------------------------|--|
| Other external cost | -27,392 | 7,772 | -35,164 |
| Depreciation, amortisation and impairment | -12,457 | -7,142 | -5,315 |
| Net finance items | -1,575 | -603 | -972 |
| Taxes | -12,229 | -4 | -12,225 |
| Total | -53,653 | 23 | -53,676 |

| Key financial indicators | Jan-Jun 2021 | Of which effect of IFRS 16 | Jan-June 2021 not incl. effect of IFRS 16 |
|--|--------------|-------------------------------|--|
| Operating margin Net cash and cash equivalents (liabilities –), | 14.3% | 0.2% | 14.1% |
| MSEK | -3.1 | -39.5 | 36.4 |
| Equity ratio, % | 49.2% | -4.5% | 53.7% |



4. Definitions of alternative key financial indicators

ESMA (The European Securities and Markets Authority) has published guidelines for alternative key financial indicators for companies with securities listed on a regulated market within EU. These guidelines shall be applied to alternative key financial indicators used starting 3 October 2016. Reference is made in the annual accounts to a number of non–IFRS performance metrics used to help investors as well as management to analyse the company's operations. These financial metrics should therefore not be seen as replacements for metrics defined according to IFRS. Since all companies do not calculate financial metrics in the same way, they are not always comparable with metrics used by other companies. These financial metrics should therefore not be seen as replacements for metrics defined according to IFRS. We describe below the various non–IFRS performance metrics used as a complement to the financial information reported in accordance with IFRS and how these metrics have been used.

| <u>Non–IFRS metrics</u> | <u>Definition</u> | Justification |
|---|---|---|
| Average equity | Equity at the beginning of the period, plus equity at the end of the period, divided by two. | The metric is the difference between the Group's assets and liabilities, which is equivalent to consolidated equity contributed by owners and the consolidated aggregated profit. This metric is used to report the capital attributable to the Group's owners. |
| Average number of employees | Average number of yearly employed | This metric is used to measure the development of the Group's workforce. |
| Revenue growth | Net revenue at the end of the period, minus net revenue at the beginning of the period, divided by net revenue at the beginning of the period. | This metric is used to measure the development of the Group's revenue over time. |
| Return on equity | Period's result according to the income statement in percent of average equity. | This metric is used to analyse profitability over time, given the resources attributable to the Parent Company's owners. |
| Return on capital employed | Result before taxes, plus financial expenses, in percent of average capital employed. | Return on capital employed is a profitability metric used to gauge the result relative to the capital required to run the business. |
| Interest-bearing net cash and cash equivalents/liabilities | Interest-bearing receivables, cash and cash equivalents, reduced by interest-bearing liabilities. | The metric shows the total debt financing and is used as a complement to judge the feasibility of paying dividends, to implement strategic investments and to gauge the Group's ability to meet its financial obligations. |
| Operating margin | Operating result in percent of net revenue. | This metric is used to measure operative profitability. |
| Equity ratio | Equity in percent of balance sheet total. | This measure shows the proportion of the company's total assets financed with equity by its shareholders. A high equity ratio is an indication of financial strength. |
| Operating margin | Operating result in percent of net revenue. | This metric is used to measure operative profitability. |

Definitions of key financial indicators not defined by IFRS

Nilörngruppen in Brief

Nilörngruppen is a global company founded in the 1970s, with expertise in adding value to trademarks through branding in the form of labels, packaging and accessories, primarily for customers in the fashion and apparel industry. Nilörngruppen offers complete, creative and customised concepts in branding, design, product development and logistic solutions. The Group conducts business via its own subsidiaries in Sweden, Denmark, Great Britain, Germany, Belgium, Portugal, Hong Kong, India, Turkey, China, Bangladesh, Italy and Pakistan. The Group has partner companies in Tunisia and Switzerland.